

ENERGY SECTOR – effective distribution

Business Analytics & Insights

INFORMATION is your asset

25 000 reports accessed monthly

2 000 analyses

150 people in a budgeting team

60 integrated modules

4 TB of data

REPORTS 24/7, ANYWHERE

Headquarters, regional managers, and employees in the field - information is accessible around the clock, on any device (computer, tablet, smartphone).

FINANCE & REGULATIONS

Automatically control finances and discover deviations from the plan.

Streamline budgeting; easily create scenarios (what-if); use bottom-up or top-down planning.

Automatically compare internal indicators to market benchmarks.

SMART GRID

Analyze current readings of smart meters; generate customer profiles; detect energy theft and anomalies.

ASSETS & GRID STATUS

Monitor the continuity of supply (SAIDI / SAIFI); keep a current event log.

Control the efficiency of maintenance works on the grid.

Maintain a current record of grid elements and manage the quality of data on these installations.

CAPEX SAVINGS

Monitor CAPEX and significantly rationalize investments (e.g. the grid construction costs).

Efficiently manage investments in network assets using ongoing cost-effectiveness analysis.

Develop a long-term grid asset development plan based on actual data.

DISTRIBUTION

Analyze and forecast revenues in the long term. Provide accurate financial planning.

Measure the quality of distribution services (including new customer connections).

Monitor and maintain customer loyalty.

SERVICE QUALITY

Monitor the effectiveness of your key customer contact channels (internet, telephone, outlets).

PURCHASING & ADMINISTRATION

Measure the effectiveness of procurement processes and optimize spending across the company.

Build and manage a ranking of reliable suppliers and contractors.

FAST TROUBLESHOOTING



Quickly **find the causes** of deviations from the plan.

Run in-depth analyses and data mining **anytime** you wish.

Define new reports and modify existing ones.

DISTRIBUTION



Manage your distribution network. Increase the **efficiency of grid maintenance**.

Use predictive analysis and estimate Tariff revenues (based on historical data).

FINANCE & REGULATIONS

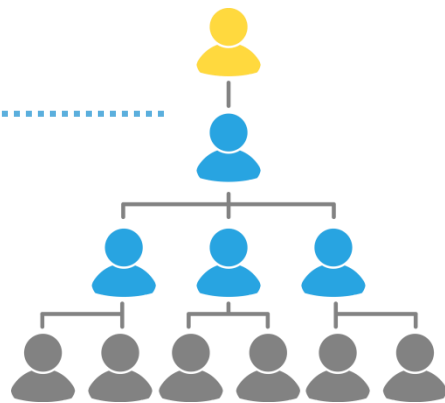


Shorten budgeting cycles. Finalize amendments within days.

Optimize OPEX – monitor budget execution and reduce OPEX).

Maintain **multi-dimensional cost management** at the level of divisions, processes and business activities.

INFORMATION CASCADES



Define and manage the list of people **entitled to access reports** (e.g. by their function in the organization).

Binocle enables you to set **virtually any granularity** while defining data access.

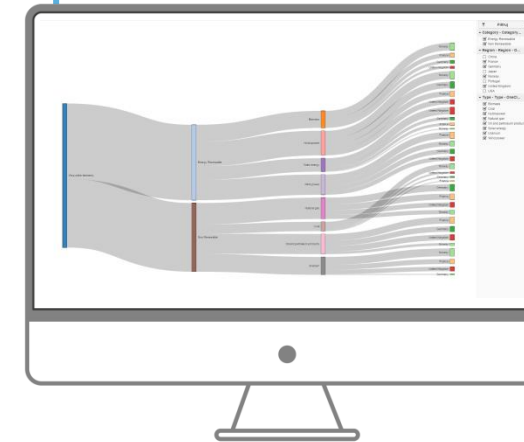
ASSETS & GRID STATUS



Improve **crisis management** with timely and automatic notifications.

Build **SAIDI / SAIFI models** to meet requirements of national regulatory authorities.

PROCUREMENT & ADMINISTRATION



Manage the fleet more effectively; monitor **vehicle operating costs**.

Streamline procurement processes - centralize procurement and analyze tenders / orders.

TIME SAVINGS



Automate **data integration**. Stop wasting countless hours on manual data entry and reporting.

Dedicate it to data analysis that actually brings real **benefits to your business**.

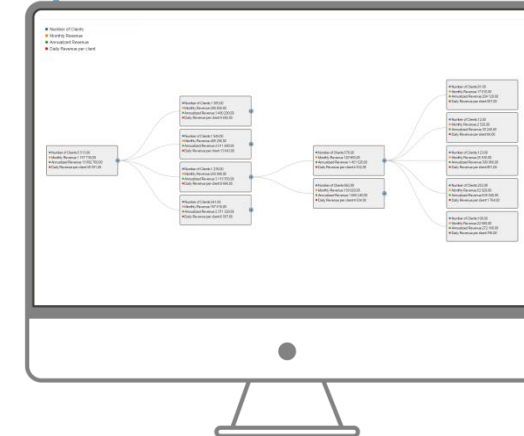
CAPEX SAVINGS



Manage Investments – monitor and optimize spending throughout the company.

Examine CAPEX elements. Easily compare, analyze and **reduce costs** (e.g. building 1 km of the grid).

SERVICE QUALITY



Improve and assure the **quality of customer service**.

Maintain the ongoing monitoring of your **customer contact channels** (e.g. web, phone, branches / outlets).