

UTILITIES – the key competencies of BILANDER

Business analytics & insights

Bilander

INFORMATION is your asset

40 000 reports accessed monthly

5 000+ analyses

500 people in a budgeting team

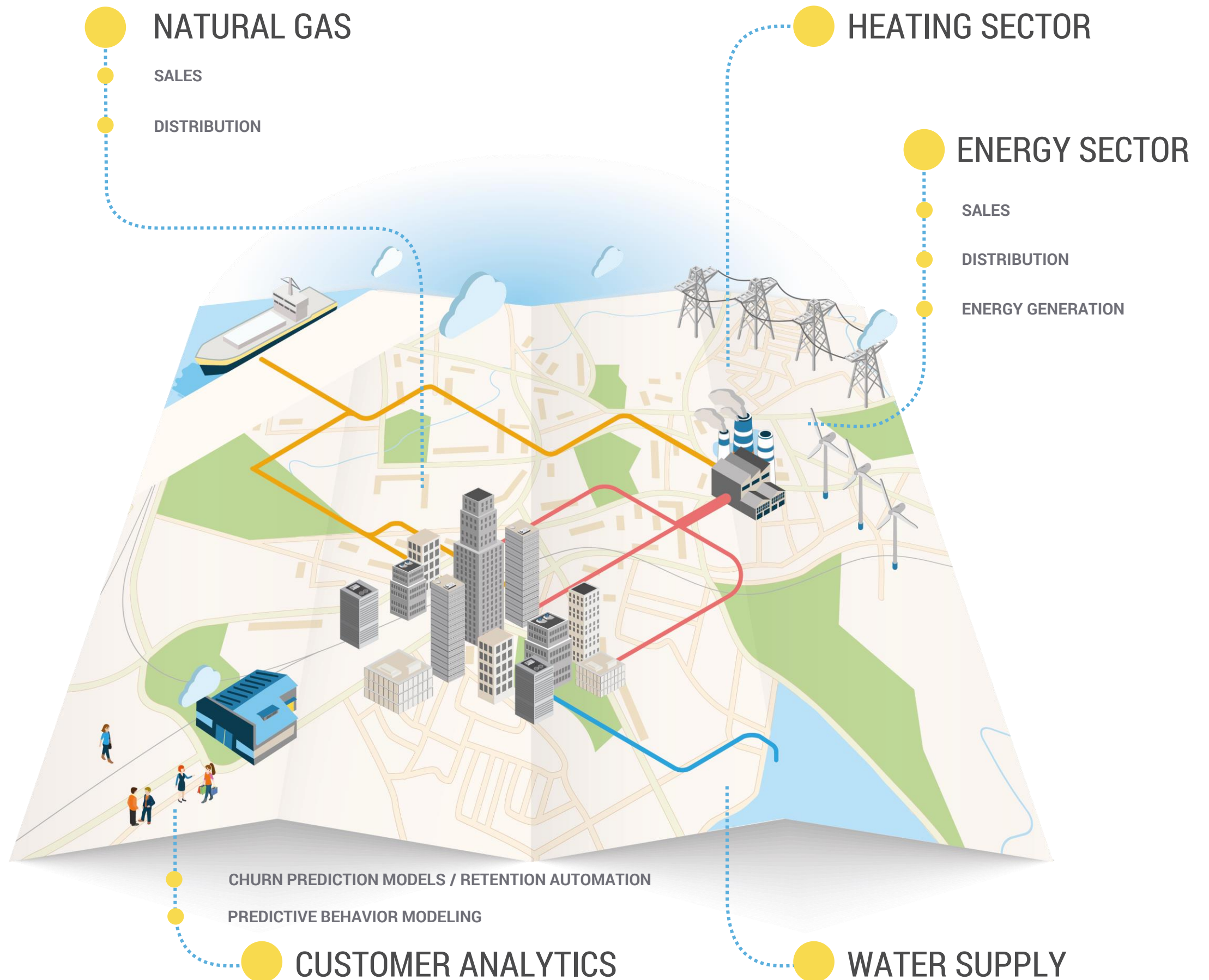
60 integrated modules

4 TB of data



REPORTS 24/7, ANYWHERE

Headquarters, regional managers, and employees in the field - information is accessible around the clock, on any device (computer, tablet, smartphone).



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FAST TROUBLESHOOTING

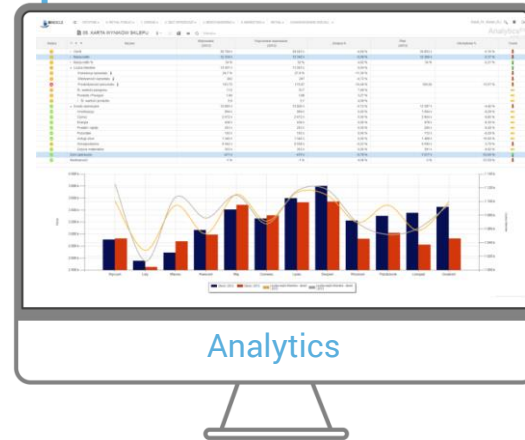


Quickly **find the causes** of deviations from the plan.

Run in-depth analyses and data mining **anytime** you wish.

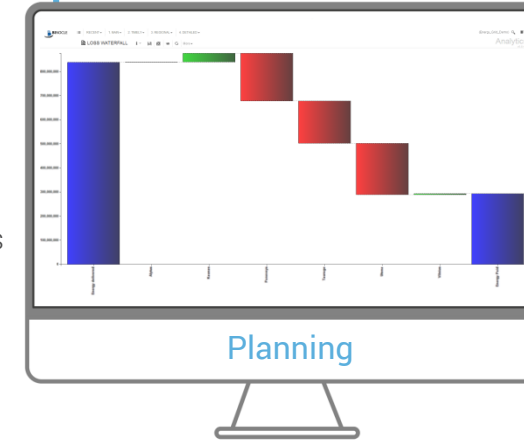
Define new reports and **modify** existing ones.

REPORTING



Monitor data by any key area (companies, divisions, time, units, etc.).
Gain a **complete view of business performance** (sales, costs, inventory, accounts payable, general ledger, etc.).
Check **deviations from the plan** and find out what causes them.

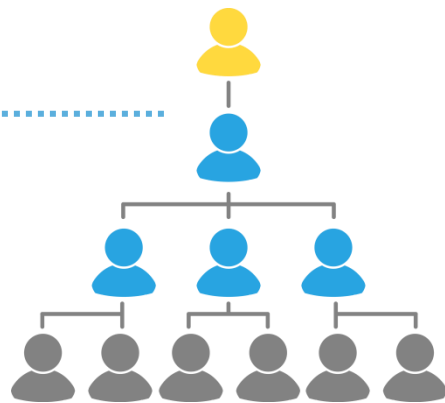
BUDGETING & CONTROLLING



Forget multiple Excel file exchange. Easily **manage the budgeting process** and reduce OPEX.

Fine-tune **financial and operational planning**.
Test scenarios, validate strategy on-the-fly and visually present performance outlook.

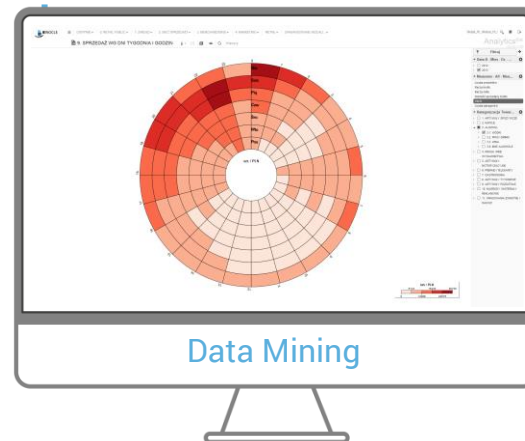
INFORMATION CASCADES



Define and manage the list of people **entitled to access reports** (e.g. by their function in the organization).

Bilander enables you to set **virtually any granularity** while defining data access.

ADVANCED ANALYTICS



1. Customer **segmentation**.
2. **Basket** analysis.
3. **Marketing** campaigns.
4. **Loyalty** program.
5. Customer **behavior models**.

SALES FORECASTING



Manage income using **revenue forecasting** (based on historical data).

Test scenarios (what-if analyses) on an ongoing basis.

TIME SAVINGS



Automate data integration. Stop wasting countless hours on manual data entry and reporting.

Dedicate it to data analysis that actually brings real **benefits to your business**.

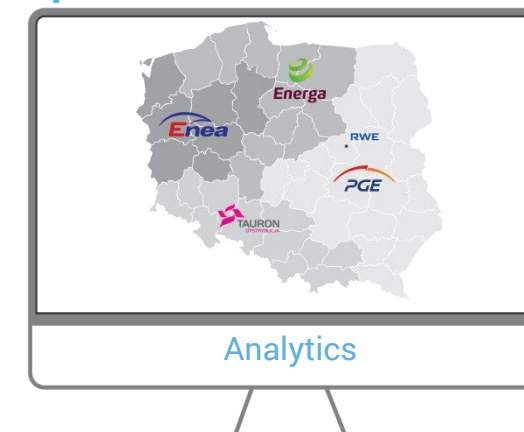
INVESTOR RELATIONS

GENERAL INFORMATION ON THE PROPERTY	OFFICE
Gross Leasable Area	10000
Net Leasable Area	8000
Add-on factor	1.2
No. of parking places	50
Average passing rent	1000
Current service charge	5000
Vacancy	5%
Weighted Average Unexpired Lease Term	10 years
Weighted Average Rent	1500
Minimum Lease Rate	1000
Maximum Lease Rate	2000
Average Lease Rate	1500

It takes just a few clicks to prepare **investment committee presentations**.

Automatically create & distribute **presentations for each investor**.

MARKET DATA & BENCHMARKING



Analyze the current market situation using external data.

Discover new trends and expansion opportunities.

Customize your product policy and sales.